

All about



**The UK's only completely compostable food packaging firm**

Vegware Ltd, Canalside House, 43-45 Polwarth Crescent, Edinburgh, EH11 1HS, UK.

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## What we do

**Vegware is the UK's only food packaging firm with a completely compostable range and a nationwide catering waste composting service.**

We develop, manufacture and distribute the greenest food packaging and catering disposables on the market, with operations in both Europe and North America. We audit the environmental benefits of using our products and provide our clients with this information.

## What we don't do

We **don't** sell any plastic or use materials from non-sustainable sources. All you get with us is **genuine eco-friendly packaging.**

## What are the benefits of Vegware?

- ✓ **low carbon** – real, quantifiable reductions
- ✓ **low impact** – we use renewable or recycled materials
- ✓ **low waste** – organics recycling means we think resource, not waste
- ✓ **low cost** – working direct with a manufacturer keeps cost down

## Measuring environmental benefits – by the kilo

Exactly how much of a difference can you make by using Vegware instead of non-eco packaging? Vegware invoices and statements tell you:

- ➔ the amount of **carbon** you have saved
- ➔ how much **virgin material** you have saved
- ➔ the total potential **landfill diversion**

## You and the environment



**Vegware will provide you with the greenest packaging solution on the market and back this up with clear information..**

What's more...

**We can help you introduce sustainable waste management practices and work towards zero waste to landfill by arranging mixed packaging and food waste collections.**

## You and your business

Our success is based on the growth and success of our clients, and this is understanding is at the core of our operation. Environmental considerations are now a key driver of consumer spending and loyalty. We will work with you to ensure that your business stands out in today's competitive marketplace.

**The Vegware range of completely compostable disposables includes:**

- hot cups & lids** single or double wall hot-drink cups with matching sip-through lids
- cutlery** high-heat resistant, robust, elegant, made of natural starch
- soup containers** sturdy soup containers with matching compostable lids
- PLA** cold cups, lids and deli containers from corn starch. Light, strong, safe
- wedges** unbleached card sandwich wedges with corn starch liner and window
- napkins** recycled and unbleached, made in the UK
- food bags** bioplastic and recycled paper sandwich bags, food wrapping sheets
- food cartons** unbleached card noodle boxes with corn starch liner
- salad boxes** high visibility eco chic, two part or card with a clear window
- carriers** recycled paper carriers
- bagasse** plates, bowls and takeaway boxes made recycled sugar cane
- bespoke** custom printing, meal kits, bespoke cutlery and tableware products



Our full range can be found at [www.vegware.com](http://www.vegware.com)

**If we don't already have it, we would be delighted to help you create your perfect product**



## The Vegware vision

Today's lifestyle means that disposable packaging is a part of our everyday lives. We minimise catering's environmental impact by developing sustainable alternatives. Manufacturing Vegware products uses fewer resources, with a carbon footprint up to 77% lower. After use, our products can be diverted from landfill and composted. Composting captures the nutrients and embodied energy, turning used packaging into compost, or topsoil and biogas in 6-12 weeks. **Used Vegware is not waste, but a resource!**

Vegware follows its own strict environmental criteria, namely that **all products must be made exclusively from sustainably-sourced annually renewable or recycled materials, and must be compostable.** This eco perfectionism means clients and consumers trust Vegware to provide the most sustainable packaging on the market.

## Corporate social responsibility

**Yours** We provide a simple, effective and economic way for our clients to reduce their environmental impact and carbon footprint. What's more, our **Eco Stats** make it easy to understand and communicate these savings. We tell our clients exactly how many kilos of carbon and virgin materials their sustainable packaging procurement has saved, and how much waste they could divert from landfill.

Vegware should be an integral part of any organisation's corporate social responsibility policy.

**Ours** As well as implementing environmental best practice internally, Vegware supports grass-roots sustainability projects through the **Vegware Community Fund**. This fund gives monthly grants to a wide range of UK non-profit groups, ranging from a children's orchard to a horticultural therapy project. See [www.vegware.com](http://www.vegware.com) for the latest news from all our grant recipients.



## Three commitments

1. Vegware is committed to ensuring that our full range is compliant with ASTM 6400 and EN13432 compostability standards. We hold certification from Vincotte's OK Compost, the Biodegradable Products Institute (BPI) and DinCertco. Vegware has an active programme to ensure all its products are compliant with these internationally-recognised standards.
2. We manufacture our products as close to home as we can, with an increasing proportion of our range being made in the UK or Ireland from EU materials. Local manufacture is the focus of future product development.
3. Our ethical sourcing policy means we pay close attention to the provenance of the whole supply chain

## Composting: easy, eco and economic

Vegware provides a full range of compostable products. That means that given the correct levels of warmth, moisture and microbes, our products can be organically recycled into nutrient-rich compost or topsoil and biogas in just 6-12 weeks. Landfill charges are increasing dramatically every year and are set to double by 2020. This means that organics recycling is now the most economic waste management solution.

Composting food and packaging waste:

- ✓ **simplifies waste management**  
food and packaging go in one bin, so there are fewer waste streams
- ✓ **boosts recycling rates** for other waste types
- ✓ **reduces waste to landfill**, thus **saving money**



## Our closed loop composting service

Vegware works closely with the organics recycling industry, and is **the only packaging company in the UK to offer a nationwide sustainable waste management service.**

If you use Vegware products in your retail outlets, canteens and offices, we would be delighted to arrange collections of mixed food and packaging waste. We have carefully selected a handful of partners to enable us to deliver a nationwide service covering both one-off events and regular contracts.

## Pricing strategy

Vegware's goal is to make eco packaging **price-competitive** with traditional oil-based equivalents. We do this by carrying out our own manufacturing and offering a more direct route to market. As we build our volume we continue to share our improved economies of scale with our clients.

## Supporting your brand

We will work with you to make sure your message reaches your clients in a multitude of ways, specialising in low minimums and fast turnarounds on printed products. Get in touch to see how we can support you whether it be through online media and social networking or branded products for a display to secure a key contract.

## Investing in innovation



Vegware has a strong programme of investment in R&D, and has brought **many compostable firsts** to market:

- ➔ insulated hot cup
- ➔ hot cup lid
- ➔ soup container and lid
- ➔ high heat cutlery

## Recognition

Our innovative approach has won us a number of **awards**, including:



## Get in touch!

We would love to help you  
lower your environmental impact.  
**Come and visit us at Canalside House!**

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